### FSO301 Corporate Restructuring [4 Credits]

<u>Learning Objective</u>: To make the student understand about the significance and importance of Corporate restructuring and the different ways of performing the task of restructuring.

### **UNIT 1: Mergers and Acquisitions - An Overview**

(10 Hours)

Introduction to Mergers and Acquisitions, Mergers and Acquisitions - An Overview: Various Forms of Corporate Restructuring – Growing need for Corporate Restructuring in Recent times.

#### **UNIT 2: Theories of M&A**

(14 Hours)

Theories of Mergers: Efficiency Theories – Information and Signaling – Agency Problems and Managerialism – Free Cash Flow Hypothesis – Market Power – Taxes and their Impact on Merger Decisions – Hubris Hypothesis.

### UNIT 3: Mergers and Acquisitions: Different forms and M&A Process

(14 Hours)

Types of M&A, Mergers and Acquisitions: Different Forms: Various types of Mergers.

Merger and Acquisition Process – Mergers & acquisitions Process, Participants in Restructuring Activities- Post-merger Integration – Reasons for Failure of Mergers and Acquisitions. (with Case studies)

## **UNIT 4: Takeover Defense and ESOP**

(12 Hours)

**Takeover Defenses**, Friendly vs Hostile Takeovers – Alternative Takeover Tactics – Takeover Defenses – Preventive Anti-takeover Measures – Active Anti-takeover

**ESOPS** (Employee Stock options) Types of ESOPs, Mechanics of ESOPs, Role of ESOPs in Mergers and Acquisitions and ESOP Practices in India.

# **UNIT 5:** Going Private and Leveraged Buy-outs

(10 Hours)

Going Private, 'Going-Private' Transactions – Methods of Going Private.

**Leveraged Buy-outs**, Elements of a Typical LBO Operation – Forms of LOB Financing - Characteristics of an ideal Leveraged Buy-out Candidate – Sources of Gains in LBOs – Management Buy-outs – Management Buyins – Leveraged Cash-outs

# **Suggested Readings:**

- 1. Weston, Chung, Hoag, Mergers, Restructuring and Corporate Control, PHI
- 2. S.Shiva Ramu, Corporate Growth through Mergers & Acquisitions, Sage Publications
- 3. John Humphrey, Kaplinsky and Saraph, Corporate Retructuring, Sage Publications
- 4. Sudarshan, The Essence of mergers and acquisitions, PHI
- 5. Weston, Takeovers, Restructuring and Corporate Governance, PHI
- 6. S.Shiva Ramu, Restructuring and break-ups, Sage Publications
- 7. T.P Ghosh, Buyback of shares, Taxmann
- 8. Ranjit Kumar Mandal, Corporate Mergers in India, D.K. Publishers
- 9. Vijay Kumar Kaushal , Corporate Takeovers in India , D.K Publishers