Name of the Programme - MBA Course Code - MGA-510 Title of the Course - Strategic Management Number of Credits - 2 Credits

Effective from - 2022-2023

Prerequisites for	Nil	
the course:		
Objective:	To create an awareness of strategic tools used for industry and firm	
	analyses.	
Content:	Unit I	15 hours
	Introduction to Strategy	
	Strategy meaning & importance, Strategy development process,	
	Vision, Mission statements, Objectives of the company	
	External and Internal Analyses of Firms	
	Evaluating company's external environment (Porter's 5 Forces	
	Analysis, Political Economic Social Technological Environmental Legal	
	(PESTEL) Analysis), Evaluating company's internal environment	
	(Strength Weakness Opportunity Threats (SWOT) Analysis),	
	Resource capabilities, & Competitive environment	
	Unit II	
	Crafting Strategy	15 hours
	Five Generic Competitive Strategies: Low cost, Broad Differentiation,	
	Focussed Differentiation, Focussed Low Cost, Best Cost Strategy	
	Strategy Implementation	
	Strengthening company's competitive position, Strategies for	
Dadasas	international markets, Corporate Group strategy	
Pedagogy:	Lectures/ tutorials/laboratory work/ field work/ outreach activities/ project work/ vocational training/viva/ seminars/ term	
	project work/ vocational training/viva/ seminars/ term papers/assignments/ presentations/ self-study/ Case Studies etc. or	
	a combination of some of these. Sessions shall be interactive in	
	nature to enable peer group learning.	
References/Readi	Arthur Thompson Jr., Margaret Petarf, John Gamble, Strickland III	
ngs	&Arun K. Jain, "Crafting and Executing Strategy", MacGraw Hill	
1183	Publication, Latest Edition.	
	2. Bowman, Cliff: 'The Essence of Strategic Management'; Prentice	
	Hall of India Private Ltd; New Delhi; Latest Edition.	
	3. Faulkner, David and Cliff Bowman; 'The Essence of Competitive	
	Strategy'; Prentice Hall of India Private Ltd; New Delhi; Latest	
	Edition.	
	4. Industry notes and business stories from popular business	
	periodicals, databases.	
Course Outcomes	An ability to analyse the structure of an industry and indicate	
	sustainable strategies for competitive advantage of a firm.	

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