Name of the Programme: MBA Course Code: MGA-614 Title of the course: Behavioural Finance Number of credits: 2 Effective from: 2022-23

Prerequisites fo the course:	r NIL	
Objective:	To enable the participants to make financial decisions by evaluating biases and the behaviour of individual investors, fund managers and corporate managers.	
Content:	Unit I: Overview of Behavioural FinanceOverview of behavioural finance - Biases in individual Investors andProfessional Investors, Heuristics, Disposition effect, Risk perceptions,Portfolio Management - Herding and Social Interaction, Familiarity andrepresentativeness, Prospect Theory.Unit II: Behavioural Finance and Decision MakingDecision Frames, Emotions and Investment DecisionsBehavioural biases and Corporate Decision-making-Valuation, CapitalBudgeting,CapitalDividend Policy and Mergers & Acquisitions	15 hours
Pedagogy:	Lectures/Tutorials/Laboratory Work/ Field Work/ Outreach Activities/ Project Work/ Vocational Training/Viva/ Seminars/ Term Papers/Assignments/ Presentations/ Self-Study/ Case Studies Etc. or a Combination of Some of these. Sessions shall be Interactive in nature to enable Peer Group Learning.	
References/ Readings:	 Satish, D. and Kishore, P. Krishna; Behavioral Finance; The ICFAi University Press; 2006 or Latest Edition. Nofsinger, J.; The Psychology of Investing; Pearson; 2017 or Latest Edition. Shefrin, H.; Behavioral Corporate Finance; McGraw-Hill; 2005 or Latest Edition. Forbes, W.; Behavioural Finance; John Wiley; 2009 or Latest Edition. Ackert, L. and Deaves, R.; Behavioral Finance: Psychology, Decision-Making, and Markets; South-Western; 2012 or Latest Edition. 	
Course Outcomes:	 At the end of the course, participants will be able to: Evaluate the biases and errors of judgment that affect financial decisions. Use behavioural patterns in making financial decisions. 	

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