

# Report of Internship at

# Anant Infomedia Pvt Ltd

### Submitted by

# Rushikesh R. Sawant Mandrekar MCA Semester VI 1953

Under the guidance of

Aqsa Nadaf Project Lead, Anant Infomedia Pvt. Ltd.



GOA BUSINESS SCHOOL Goa University Taleigao Plateau Goa– 403206 June 2022 GOA UNIVERSITY



ANANT ANANT INFOMEDIA	PVT. LTD.
CERTIFICATE OF	INTERNSHIP
We present this cert	ificate to
Rushikesh Ramdas	Sawant
In appreciation for your work do	one as an intern from
10 th January 2022 to 10	oth June 2022
- thaisen	But
Thaisen Khan Manager Admin & Accounts	Kiran Kulkarni Director Operations





# Certificate of Evaluation

This is to certify that **Mr. Rushikesh R. Sawant Mandrekar** has been evaluated for the project work titled "*Report of Internship done at Anant Infomedia Pvt Ltd.*" undertaken at *Anant Infomedia Pvt Ltd.*, *Panjim Goa*, in partial fulfillment for the award of the degree in Master of Computer Applications.

Examiner1

Date:

Place:

Examiner 2

Dean, GBS, Goa University



# ACKNOWLEDGEMENT

First and foremost, I would like to thank the Goa Business School, Goa University, for giving me the opportunity to carry out an internship and acquire real-world industrial experience. And, a special thanks to the teaching and non-teaching staff of the Goa Business School.

I would like to thank *Anant Infomedia Pvt Ltd* for allowing me to do this internship and considering me capable to work on such projects.

I would like to express my gratitude to Mr. Kiran Kulkarni, Director Operations, AIPL, Aqsa Nadaf, Project Lead, AIPL for giving me this opportunity to work on these projects and for all the guidance, time, patience, support and encouragement provided to me during the internship.

I am also grateful to Mr Dhiraj Sawant, Mr Mahesh Gharate and especially the members of my team, Viveka Rodrigues, Savita Chavan for all the help and encouragement which helped me in this project.

I would like to express my special gratitude and thanks to Anant Infomedia employees for giving me such attention and time.

I have not mentioned some names of the teammates who have helped me during this internship but the absence of their names does not show the absence of my gratitude for their support.



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# **INTRODUCTION**

This internship report describes the project carried out during a 5 months, full time Internship period by Mr. Rushikesh R. Sawant Mandrekar commenced on the 10<sup>th</sup> January 2022 at Anant Infomedia Pvt Ltd in accordance with the curriculum of the VI semester Industrial Training of the MCA programme, Goa University, Goa.

In the following chapters a small description of the company, the technologies studied and tools used during the internship, And also other mini-tasks I have done during the internship. Finally, my experience with the company during the internship is described.



# **COMPANY PROFILE**

Name of Company	Anant Infomedia Pvt Ltd
Founder of Company	Mr. Sandeep Verenkar
Address of Company	Minum Residency, F-3, 4th, 18th June Rd, Above HDFC Bank, Panaji, Goa 403001
Phone Number	0832-6638126 / 153
Email id	info@anant.co.in
Website	http://www.repforce.in/

Anant infomedia private limited is a product-based company. The company was established in August 2001. It is a premier IT company based in Panjim, Goa. The company has a rich experience, which it has drawn from being in the IT business for over two decades. In the last few years Anant Infomedia Pvt. Ltd specializes in pharma-Customer Relationship Management/Sales Force Automation Software, providing end to end solutions such as Software as a service on Web, Mobile and Tablet. AIPL has a team of more than 80+ employees including an office in Mumbai.

AIPL was awarded "BEST IT SOLUTION PARTNER" IN 2011" by Abbott Nutrition.

AIPL specializes in a cloud CRM solution for the Life Sciences Industry called Repforce.





# Repforce as a Product

RepForce is a Cloud CRM solution for the Life Sciences industry. RepForce offers simple solutions with impeccable service. Repforce solutions have enabled Life Sciences companies to build extraordinary relationships with not only their customers but also their employees and other stakeholders.\_ Today, RepForce enabled over 35000 users across 6 countries to stay ahead of competition with our state-of-the-art CRM software, RepForce.

It is designed keeping in mind the specific needs of the Life Sciences industry. RepForce is India's pioneer and the leading Sales Force Automation (SFA) solution in SaaS model. We provide end-to-end, mobile-friendly, cloud-based sales force automation to empower our customers to work more efficiently, optimize their sales efforts and increase their bottom lines.

Key features of RepForce are as follows:-

- Master Profile: Manage master ails like doctors, chemists, stockists, hospitals all in one place.
- Tour Planning: Help your sales team to plan their monthly and yearly tours including workflow and approvals.
- Reports & Dashboards: Monitor your team's daily field work activity through Standard, Monitoring & Admin Reports. Create customized reports. Export reports in PDF or CSV format. Regularly review action points.
- Review Action Module: Enter review points for your team, track progress & compare with previous reviews. Accessible through tablet, mobile app & web.
- E-detailing: Make detailed product information available offline through iPad/Tablet for your customers and report DCR offline.



- Expense & Leave Management: Calculate automatic daily expense based on DCR reporting, Monthly Expense Statement, Workflows & Approvals. Apply, approve and manage leaves based on workflows.
- Inventory Management: Keep track of inflow and outflow of samples and promo goods. Dispatch, assign, reconcile & acknowledge inventory, all from one place.
- Survey Wizard: Conduct surveys to collect feedback on training programs and gauge team satisfaction. Gather feedback from your stakeholders-Doctors, Chemists etc .
- E-learning : Create courses and other training programmes, assign employees, manage exams and get feedback.

RepForce CRM MODULES are:-

- Accounts Management- Hospitals, Institutions, Clinics, CnF, Stockist, Chemists
- Contact Management- Doctor Profiling, Chemist Profiling and Interlinking
- Territory Management- Div, Zones, HQ, Territories, Areas, Patches
- Sales Force Reporting Tour Plans, DCR's, Expenses, Leaves, Sales Data
- Sales Force Communications- I mails, Circulars, SMS's
- Sales Force Learnings- Faq's, Medical Dictionary, E-learning
- Sales Force Dashboards Standard Reports, Report Generators, Analytics
- Product Management Samples, Promos, Scientific Literatures
- Targets Management User wise, Product Group Wise, Territory wise
- User Management Access Rights, Vacancies, Organograms, Hierarchy,



# WORK AT ANANT INFOMEDIA PVT LTD

### 1. Edit Nursing Home Data

#### Access route

Login - > Setting - > Edit Nursing Home Data

#### Feature Applicable To

This feature is applicable only to Admin.

#### **Purpose and Scope**

The purpose of this requirement is to provide an interface to the sales admin to update various master fields in the nursing home data.

A system will be built which will allow the admin to update the nursing home master data or Delete the nursing home which will indirectly delete the nursing home from the users list as well.

#### **Functionality Details**

#### **Edit Nursing Home Data**

After the admin clicks on setting, he will get the user management list.



He has to click on the Edit nursing home data link which will take the admin to the next page consisting of two sections - Nursing Home Search and Nursing Home Listing.

#### **Nursing Home Search**

The admin searches for the nursing home using either of the following fields-

- Nursing Home Name
  - Name of the Nursing Home.
- Nursing Home Code
  - Code of the Nursing Home.
- City
- State

Selection of either name or code will be mandatory.

Entering both fields will not be allowed.

#### **Nursing Home Listing**

Below will be the fields shown to the admin in the listing.

- Sr No
  - o This is just numbering the Nursing Home tagged to the territory.

#### • NH Code

o This will display the nursing home code.

#### • NH Name

o Name of the Nursing home.

#### • Edit / Delete

o Edit: Admin will be allowed to edit the Nursing Home data.



o Delete: Admin will be shown a confirmation message when a delete request is raised and after confirming, that particular data will be deleted.

#### **Nursing Home Edit**

By clicking on edit option in the action column of Nursing home listing, Admin will be allowed to Edit all fields.

- NH Name
  - o Name of the Nursing home
  - o only alpha-numeric names which can contain apostrophe(') and hyphen
     (-).
  - o This is a mandatory field.
- No. of beds
  - o Number of beds in a Nursing home.
  - o number upto 3 digits.
  - o This is a mandatory field.

#### • Diagnostic lab

- o whether the Nursing home has a Diagnostic Lab or not .
- o dropdown with Yes or No.
- o This is a mandatory field.

#### • Address in detail

- o Complete Address of the Nursing Home.
- o This is a mandatory field.

#### • Nursing home photo

- o Photo of the Nursing Home.
- o either in JPEG, JPG, PNG format and size less than 1 mb.
- o This is a mandatory field.



- NH code
  - o Code of the nursing home.
  - o This is a non-editable field (label).

#### **Nursing Home Delete**

When Admin raises the request for deletion, the system will ask for confirmation. After confirmation, the nursing home will be deleted from master and also from users lists.

#### **Overview of Edit Nursing Home Data**

A	NANT			Welcom Email I Timing:	ne D: s: 9.30 am to	()( p 5.30 pm [20)	)() Contact No.: 22-06-03 21:25]		∯ My Account ा Message To Anant 흙 Settings 《QLogout							
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_																

Server response time: 1.479115 seconds.







# 2. SRC Dump Report

#### Purpose & Scope

The purpose of this requirement is to generate reports of SRC dump at division level.

#### Feature to be used by

This feature will be available for Sales Admin.

#### Access Route

**Route**: Reports→ Standard report→ Data Extracts

#### **Functionality Details**

With this functionality, the Admin will be able to generate SRC Dump Report.

The report type will be SRC dump .

On click of Type as SRC Dump the Division selection will be provided and will be mandatory.

By selecting the division and clicking the generate button, the csv file will be generated.

The csv file will have the following -

- 1. Region: The region to which the user belongs
- 2. Territory name: The territory name
- 3. Emp code: The employee code of the user.
- 4. User name: The name of the employee
- 5. Designation: The designation of the employee
- 6. From town : The name of from town
- 7. To town: The name of to town
- 8. From town station: The station type of From Town.
- 9. To Town station: The station type of To Town.
- 10. Headquarter name: The name of the HeadQuarter.
- 11. Distance: The distance between from town and to town.
- 12. Doc from count: The number of doctors tagged to from town.
- 13. Doc to count: The no of doctors tagged to To Town.



### **Overview of SRC Dump Report**



### **Report (Excel)**

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	AGRA	AGRA	9983	1	DE	AGRA	RAGROL	282001	283119	HQ UO	EX-HQ	AGRA II	24	0000-00-00	82		0
	AGRA	AGRA	9983		BE	AGRA	AKULA	282001	283102	HQ	EX-HQ	AGRA II	18	0000-00-00	82		0
	AGRA	AGRA	9983	1	BE	AGRA	LUCKNOW	282001	226001	HQ	05	AGRAII	357	0000-00-00	82		0
	AGRA	AGRA	9983		BE	AGRA	GHAZIABAD	282001	201001	HQ	05	AGRAII	206	0000-00-00	82		0



# 3. Setting Doctor flow in CRM Module

#### Purpose & Scope

The purpose of this requirement is to set doctor flow in the CRM Module.

#### Feature to be used by

This feature will be available for Sales Admin.

#### Access Route

Route: Login  $\rightarrow$  Setting  $\rightarrow$  Setting Doctor Flow in CRM Module

#### **Functionality Details**

After the admin clicks on setting, he will get the user management list.

He has to click on the "Setting Doctor Flow in CRM Module" link which will take the admin to the next page consisting of "Setting Doctor Flow in CRM Module".

Below will be the fields shown to the admin in the module.

- Sr No
  - This is just numbering the division.

#### • Division

- All the active divisions.
- This will be a non-editable field(label).
- Doctor type



- This will consist of three radio buttons as follows
  - Only CRM Doctors
    - This will select only the CRM Doctors.
  - Only Non-CRM Doctors
    - This will select only the Non CRM Doctors.
  - All Doctors
    - This will select All the Doctors.
- By default, "Only CRM Doctors" radio button will be selected.
- Selection of at least one Doctor type will be mandatory.

#### **Overview of Setting Doctor flow in CRM Module**

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# 4. Printer Bulk Upload

#### Introduction

This allows the admin to upload XLS file containing Printer Data for eg. Depot Code,Printer Name,Printer Address and to generate error log file and download it based on validations done. The Admin will upload the Printer details in bulk and the same shall be processed. It would be 100% processing, which means if the file contains even one error record the same shall not be processed.

#### **Basic Functionality**

Use Case Description: This allows the admin to upload XLS file containing Printer data and to generate error log file and download it based on validations done.

Primary Actor: SalesAdmin

Precondition: User has valid login credentials and has logged in to the website.

**Trigger**: User navigates to Settings, clicks on the link named 'Printer Bulk Upload '.

#### **Basic Flow**:

1. This module is applicable only in an online mode in the web application.

2. There will be three options available for the admin:

- a. Choose File : To browse the file in the system to be uploaded
- b. Submit : Button to upload the chosen file.
- c. Download Template : To download the template of the XLS file to be uploaded.



3. Admin can upload only XLS files. If the admin tries to upload a file not having xls extension then it will throw an error and ask the user to upload the file again.

- 4. File to be uploaded should have 3 mandatory columns as follows A. DEPOT CODE -The code of depot.
  - B. PRINTER NAME- The name of printer.
  - C. PRINTER ADDRESS The address of the printer.

6. If all the validations are satisfied then the file will be uploaded.

7. Only the row for which error free data is available will be processed. Other data will be written to the error log.

#### Validations:

- 1. Depot code should be existing in the system.
- 2. Duplicate entries should not be present in the file.
- 3. We need to check if the depot code is already linked to the printer( we will check this based on the name of the printer and the depot code provided)
- 4. The depot code should be linked to some active user.
- 5. File should be of XLS format.
- 6. File size should not exceed Max size allowed.



# **Overview of Printer Bulk Upload**

S

ANANT	Reques	t module will l	be blocked or	Help Email 26th May from 10	Welcome ()( (IUMBAI) Help Email- May from 10:00 am to 03:00 pm for Maintainance Purpose						Message	e To Anant 🏟 Settings 🖣 L	ogin History 😢	Logout
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# 5. MTP Edit Mode

#### Purpose & Scope

The purpose of this requirement is to generate MTP.

#### Feature to be used by

This feature will be available for Sales Admin.

#### Access Route

**Route**: Settings  $\rightarrow$  MTP Edit Mode

#### **Functionality Details**

The FrontEnd contains the following -

- 1. EMPLOYEE CODE: This will be free text and the user will be allowed to enter only numbers. No alphabets and special characters allowed. This will be mandatory
- 2. MONTH: This will be a dropdown which will load all the month. This will be mandatory
- 3. YEAR: This will be a dropdown and will load all the years present in the system. This will be mandatory.
- 4. A Generate button will be provided, on click of which we will check the required validations and then generate the MTP in edit mode.

With this functionality, the Admin will be able to generate the MTP if.

- The employee code is present in the system.
- For that month and year MTP is not present.



### **Overview of MTP Edit Mode**

PENDING TASK ALERT III *REVIEW SUMMAR	DCR Inventory Expense Commun	HBOARD CHARTS Survey BI Tool Travel and	tivity Elearning Training HR Stocki	stDiscounting Organogram
MTP Edit Mode				
	*Year V	*Month 🗸	*Employee Code :	
		GENERATE BACK		
		Server response time: 1.060469 seconds.		



# 6. Organogram Edit Employees

The purpose of this requirement is to add a Multiple division access select box.

After Selecting the Multiple division access select box, option will be provided to select a division. Below that the primary division of the employee will be shown. After selecting a division and clicking the add button ,a new division will be added and displayed below.

By clicking on the ok button the changes will be saved.

#### **Overview of Organogram Edit Employees**

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(ANANT)	Edit Employee Details						×	
DCR II	Account Basic Information	Contact Details	Company	Other C	Change in Hiera	rchy		HR StockistDiscounting Organogram
PENDING TASK ALERT !!! *REVIEW SUMMARY GRID **	Employee Code / Login ID: 00	1465	✓					
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	First Name:		1				ш	Options   Switch View
Regular User 🔛 Vacant Position 📰 Blocked User	Middle Name:							
	Last Name:						]	Last Name: Search
	Email:		*				11	
Employee Management:Select + Position 1	Date of Birth: 00	/00/0000					H	Login Control
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	PAN:						ш	
	Week Holiday: Sa Su	t ▲ →					l	
	Multiple Division Access:	Select a Division	1:	~	Add		•	
						Save		



# 7. Institution Bulk Upload

#### Introduction

This allows the admin to upload XLS file containing Institution Data for eg. Facility Type, Health Facility Name,pincode, Address and to generate error log file and download it based on validations done. The Admin will upload the Institution details in bulk and the same shall be processed. It would be 100% processing, which means if the file contains even one error record the same shall not be processed.

#### **Basic Functionality**

**Use Case Description**: This allows the admin to upload XLS file containing Institution data and to generate error log file and download it based on validations done.

Primary Actor: SalesAdmin

Precondition: User has valid login credentials and has logged in to the website.

**Trigger**: User navigates to Settings, clicks on the link named 'Institution Bulk Upload '.

#### **Basic Flow**:

- 1. This module is applicable only in an online mode in the web application.
- 2. There will be three options available for the admin:
  - a. Choose File : To browse the file in the system to be uploaded
  - b. Submit : Button to upload the chosen file.
  - c. Download Template : To download the template of the XLS file to be uploaded.



3. Admin can upload only XLS files. If the admin tries to upload a file not having xls extension then it will throw an error and ask the user to upload the file again.

4. File to be uploaded will have the following -

- A. Facility Type- type of Health facility.
- B. Health Facility Name Name of Health facility.
- C. pincode pincode of health facility
- D. Address Address of health facility.

6. If all the validations are satisfied then the file will be uploaded.

7. Only the row for which error free data is available will be processed. Other data will be written to error log

#### Validations:

The following validations will be added :

- 1. Duplicate entries should not be present in the file.
- 2. Facility Type should exist.
- 3. We need to check if the institution is already linked to institution\_pincode( we will check this based on the name of the facility type, Health Facility Name and pin code provided).
- 4. pincode should not be empty.



# **Overview of Institution Bulk Upload**

		Customer	Tourplar	PCP	Inventor	Evene	Communication	1.0000	Parat	C Calar	Activity	Flaamin	Tenining		
DING TASK ALERT !!! *REVIEW SUMMARY GF	RID **	INCENTIVES**	Bulk SMS	DASHB	OARD CHARTS	Survey BI	Tool Travel and Si	tay	Reports	S.Sales	Activity	Elearning	Iraining	HR	
Institution Bulk Upload															
		U	pload XL	<b>S *</b>	Choo	se File No	o file chosen								
							Upload								
		Allowe	Note: d max file siz	e is 5 M	в	Download the	sample demo .xls file	for reference	e:	-					
					Do	wnload Ins	titution Bulk Upl	oad Tem	olate						
					Server respo	nse time: 1.3	00673 seconds.								



## 8. NRV Bulk Upload

#### Introduction

#### Access route

Login - > Setting - > NRV Bulk Upload

#### Feature Applicable To

This feature is applicable only to Admin.

#### **Purpose and Scope**

The purpose of this requirement is to upload NRV data in bulk.

#### **Functionality Details**

With this functionality, the Admin will be able to upload NRV Bulk data as a xls file of maximum 5mb size.

Admin will have to compulsorily select the month and year of secondary sales closure .

The xls file will have the following -

- 1. Division ID- ID of the division.
- 2. Division Name of the division.
- 3. Division Master Code Master code of division.
- 4. Product ID ID of the product.
- 5. Product Name Name of the product.
- 6. Unit Price- Price of unit product.
- 7. NRV Net realizable value of product.



8. Remarks - remarks if any.

The following validations will be added :

- 1. records with remarks will not be uploaded.
- 2. Division ID, Division, Division Master Code, Product Name fields in file cannot be empty.
- 3. Division ID, Division, Division Master Code, Product Name fields should be present in master tables.
- 4. there cannot be duplicate records.
- 5. if productid field is empty or does not exist then it will be updated with the help of product name and division id.

#### **Overview of NRV Bulk Upload**

Select Second	lary Sales Closure month and year	
"Month:	v "Year: v	
Upload XLS	Download Product file : Product file	
Note: Allowed max file size is 5 MB	Choose File No file chosen Upload	



### 9. HQ Rename

#### Introduction

#### Access route

Login - > Setting - > HQ Rename

#### Feature Applicable To

This feature is applicable only to Admin.

#### **Purpose and Scope**

The purpose of this requirement is to upload Territory data in bulk to rename Territory Code, Territory Name, HQ.

#### **Functionality Details**

With this functionality, the Admin will be able to upload Territory Bulk data as a xls file of maximum 5mb size.

The xls file will have the following -

- 1. Division ID- ID of the division.
- 2. Employee Code Code of the employee.
- 3. Name of User Name of User.
- 4. Designation Designation of the employee.
- 5. Territory Code current Code of the Territory .



- 6. New Territory Code territory code to be changed from old territory code to new Territory Code..
- 7. Territory Name current Name of the Territory .
- 8. New Territory Name territory name to be changed from old territory Name to new Territory Name .
- 9. State name of the state.
- 10. HQ current Headquarters.
- 11. New HQ headquarters to be changed from old HQ to new HQ.

The following validations will be added :

- 1. All fields are mandatory.
- 2. Division has to be present in master
- 3. If Employee code is provided, then it should be Active.
- 4. If Employee code is given as Vacant, then the userid and patchid will be fetched by the Territory Code, Territory Name and Division.
- 5. The New Territory Code and New Territory Name should not already exist.
- 6. HQ is mandatory and it should be present in master.
- 7. State is required in case 1 city is present in 2 states.
- 8. If in the data the New Territory Code of a profile 5 user is provided, then make a check that the same territory code(Irrespective of patchname) is not present for any other profile territories in that division.



### **Overview of HQ Rename**





# 10. Leave Extract Report

#### Purpose & Scope

The purpose of this requirement is to generate reports of Leave Extract..

#### Feature to be used by

This feature will be available for Sales Admin.

#### Access Route Route: Reports $\rightarrow$ Standard report $\rightarrow$ Data Extracts

#### **Functionality Details**

With this functionality, the Admin will be able to generate Leave Extract Reports.

On click of Type as Leave Extract Report, The Year selection will be provided and will be mandatory.

By selecting Year and clicking the generate button, the csv file will be generated.

The csv file will have the following -

- 1. financialyear : Financial year of the leave.
- 2. Employee\_code : The employee code of the user.
- 3. Leave\_code: The code of leave type.
- 4. allocated\_leave: Total number of leaves allocated to the employee.
- 5. consumed\_leave: Number of leaves taken by the employee..
- 6. balance: Number of leaves remaining, which the employee can take.



# **Overview of Leave Extract Report**

ANANT				Help	Welc Email-	ome	()(      ) Help Desk-	(MUMBAI)	My Acc	ount 👘 Me	ssage To Ana	nt 🏟 Settings	n Login Histo	ory 🔂 Log	out
	Home	Customers	TourPlans	DCR	Inventory	Expense	Communication	Leave	Reports	S.Sales	Activity	Elearning	Training	HR	
PENDING TASK ALERT !!! *REVIEW SUMMARY GRID		INCENTIVES**	Bulk SMS	DASHBO	ARD CHARTS	Survey BI 1	fool Travel and St	ay							
- Search:			~	*Year	• •										
													Ge	nerate	Bac



# **Report (Excel):**

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k		100% 👻 \$	% .0, .00 1	23 👻 Default (	Ari 👻 10	- B I S	A 🗟 🖽	28 ×   <b>E</b> •	$\overline{\uparrow}$ $\rightarrow$ $ \overline{\downarrow}$ $\rightarrow$ $\gg$ $\rightarrow$
115	<ul> <li></li></ul>								
	А	В	с	D	E	F	G	н	1
1	division	financialyear	Employee_code	Leave_code	allocated	consumed	balance		
2	3C	2020	6305	CL	8	0	8		
3	3C	2020	6305	PL	120	0	120		
4	3C	2020	6305	SL	18	0	18		
5	3C	2020	28431	CL	0	0	0		
6	3C	2020	28431	PL	0	0	0		
7	3C	2020	28431	SL	7	0	7		
8	3C	2020	2017	CL	8	0	8		
9	3C	2020	2017	PL	65	0	65		
10	3C	2020	2017	SL	7	0	7		
11	3C	2020	2771	CL	8	0	8		
12	3C	2020	2771	PL	120	0	120		
13	3C	2020	2771	SL	36	0	36		
14	3C	2020	28081	CL	0	0	0		
15	3C	2020	28081	PL	0	0	0		
16	3C	2020	28081	SL	10	0	10		
17	3C	2020	29018	CL	0	0	0		
18	3C	2020	29018	PL	0	0	0		
19	3C	2020	29018	SL	13	0	13		
20	3C	2020	26602	CL	8	0	8		
21	3C	2020	26602	PL	28	0	28		
22	3C	2020	26602	SL	12	0	12		
23	3C	2020	28142	CL	0	0	0		
24	3C	2020	28142	PL	0	0	0		
25	3C	2020	28142	SL	7	0	7		



# 11. Competitor Master Upload

#### Introduction

#### Access route

Login - > Setting - > Competitor Master Upload

#### Feature Applicable To

This feature is applicable only to Admin.

#### **Purpose and Scope**

The purpose of this requirement is to upload Competitor data in bulk

### **Functionality Details**

With this functionality, the Admin will be able to upload Territory Bulk data as a xls file of maximum 2mb size.

The xls file will have the following -

- 1. Division
- 2. Brands
- 3. Competitor BRANDS
- 4. COMPANY



The following validations will be added :

- 1. All fields are mandatory.
- 2. Division has to be present in master
- 3. File should not contain duplicate Records
- 4. Records should not be already present in the master table.

### **Overview of Competitor Master Upload**

ANANT	Reques	Help E est module will be blocked on 26th May		Welcome ()( )(M Help Email- Help Desk- quest module will be blocked on 26th May from 10:00 am to 03:00 pm for Maintainance f		)(MUMBAI)	My Acc	count 👘 Me	ssage To Ana	nt 🏟 Settings	n Login Histor	y 🕄 La	ogout	
	Home	Customers	TourPlans DC	R Inventory	Expense	Communication	Leave	Reports	S.Sales	Activity	Elearning	Training	HR	
PENDING TASK ALERT !!! *REVIEW SUMMARY GRIE	) **I	NCENTIVES**	Bulk SMS DASH	BOARD CHARTS	Survey BI	Tool Travel and :	Stay							
🛃 Competitor Master Upload														
		U	pload XLS *	Choo	ose File No	) file chosen								
		Allowe	Note: ed max file size is 2	Dow	Download the s	Upload ample demo .xls fil petitor Master U	e for reference Jpload Ten	nplate	)					
				Server respo	onse time: 1.48	0148 seconds.								



### 12.Information Update Bulk upload

#### Purpose & Scope

The purpose of this requirement is to upload Information Update data in bulk.

#### Feature to be used by

This feature will be available for Sales Admin.

#### Access Route

Route: Settings  $\rightarrow$  Information Update Bulk Upload

#### **Functionality Details**

With this functionality, the Admin will be able to upload **Information Update** Bulk data as a xls file of maximum 5mb size.

The xls file will have the following -

- 1. SBU\_Code code
- 2. DR\_first\_name First name of the doctor
- 3. DR\_middle\_name Middle name of the doctor.
- 4. DR\_last\_name Last name of the doctor.
- 5. Speciality Speciality of the doctor.
- 6. Qualification -Qualification of the doctor.
- 7. Email Email id of the doctor.
- 8. Phone Phone number of the doctor.
- 9. Mobile Mobile number of the doctor.
- 10. Pin code Pin code of the doctor.



The following validations will be added :

- 1. SBU Codes entries should not be present multiple times in the file.
- 2. SBU Code should be present and active.
- 3. All fields are mandatory.

If any errors are present in the file then the same will be shown in the error log.

#### **Overview of Information Update Bulk upload**

	Home	Customers	TourPlans	DCR	Inventory	Expense	Communication	Leave	Reports	S.Sales	Activity	Elearning	Training	HR	
ENDING TASK ALERT !!! *REVIEW SUMMARY GR	ud *	*INCENTIVES**	Bulk SMS	DASHB	OARD CHARTS	Survey BI	Tool Travel and S	tay							
Information Update Bulk Uploa	d														
		Upl	load XLS	*	Choose	File No fi	le chosen								
							Upload								
		Note: Allowed max file size is 5		e is 5	Dr	ownload the sa	mple demo .xis file fo	r reference:		-					
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					Server respo	onse time: 1.1	25414 seconds.								



# 13. Customer Sharing Feature

#### Purpose Scope

The purpose of this requirement is to provide the user with Customer sharing and Customer Transfer frontend.

#### Feature to be used by

This feature will be available for all Users.

Access Route Route: Customers-> Contact Relocation

#### **Functionality Details**

With this functionality, the user will get the option to select either Customer Transfer or Customer Sharing radio button.

If the User selects Customer Transfer, then the functionality will be shown where the doctors are marked deleted for the source territory and created under the new territory.

If the User selects Customer Sharing, then the doctors will only be created under the new territory. There will be No deletion of the Doctors in The source Territory .

User will have to select the following fields under Source Territory-

- 1. Territory Source Territory.
- 2. Customer Type Type of customer .i e. either Doctor, Chemist or Patient.
- 3. Area/Patch After Selection of the territory, the corresponding Area/Patch will be loaded.
- 4. Customers corresponding Customers will be loaded after selecting the Area/Patch.

The user will then have to select the following fields under Destination Territory -

1. Territory - Destination Territory. The Source Territory and Destination Territory cannot be the same.



2. Area/Patch - After Selection of the territory, the corresponding Area/Patch will be loaded.

After Selecting the Territory and Area/Patch from Destination Territory, the user will have to Select the customers from Source Territory and Click Add button. Then the customers will be added to the Destination Territory customer.

A check will be required if the selected doctor is already shared with the destination territory.

Customers will be Transferred / Shared by clicking on the Transfer/Share button for Customer Transfer / Customer Sharing respectively.

#### **Overview of Customer Sharing Feature**

			(ANANT)
		Home Customers TourPlans DCR Communication Leave Reports Elearning	
Customer Realloo	ation		
DTE Istomer Transfer - The c	customer will be deleted from Source	a Tamban and sensitived to Descination Tamban. - Tamban and will be represent to both Science Terrations and Descination Terrations.	
		C fustomer Sharing	
	Customers Display Format -	Customer Name (Qualification   Speciality   Class   Frequency   Hospital Name   Town )	
Customer Charles	_		
customer snarm	y		
	Source Territory:		
	Territory:	v	
	Customer Type: Area/Patch:	V	
		A	
	Customers:		
		y	
		Add	
	Destination Territory:		
	Territory: Area/Patch:	v	
	· · · · ·		
		A	
	Customers:		
		- Delete	
		Share Cancel	
		Jisre Carcer	



# **Other Tasks Performed**

- 1. Ders listing modification in username.
- 2. Remove console log errors and console logs from the sales app.
- 3. Create SRS documents.
- 4. Create Migration documents.
- 5. Unit testing.



# **SOFTWARE/TOOLS & TECHNOLOGIES**

#### HTML 5

HTML5 is a markup language used for structuring and presenting content on the World Wide Web. It is the fifth and current version of the HTML standard. It was published in October 2014 by the World Wide Web Consortium (W3C) to improve the language with support for the latest multimedia, while keeping it easily readable by humans and consistently understood by computers and devices such as web browsers etc.

#### CSS 3

**Cascading Style Sheets (CSS)** is a style sheet language used for describing the presentation of a document written in a markup\_language. Along with HTML and Javascript, CSS is a cornerstone technology used by most websites to create visually engaging web pages, user interfaces for web applications, and user interfaces for many mobile applications. CSS is designed to enable the separation of presentation and content, including layout, colors, and fonts.

#### Bootstrap

Bootstrap is a free and open-source CSS framework directed at responsive, mobile-first front-end web development. It is a framework to help you design websites faster and easier. It includes HTML and CSS based design templates for typography, forms, buttons, tables, navigation, modals, image carousels, etc. It also gives you support for JavaScript plugins. Advantages of Bootstrap are Easy to use, Responsive features, Mobile-first approach and Browser Compatibility.



#### Javascript

Javascript is a high-level, dynamic untyped and interpreted programming language. Alongside HTML and CSS, it is one of the three core technologies of world wide web content production. The majority of the websites employ it and it is supported by all modern Web browsers without plugins. Javascript is prototype based with first class function, making it a multi-paradigm language, supporting object oriented, imperative and functional programming styles. It has an API for working with text, arrays, dates and regular expressions, but does not include any I/O, such as networking, storage or graphics facilities, replying for these upon the host environment in which it is embedded.

#### Ajax

Ajax is a set of web development techniques using many web technologies on the client side to create asynchronous web applications. With Ajax, web applications can send and retrieve data from a server asynchronously (in the background) without interfering with the display and behaviour of the existing page. By decoupling the data interchange layer from the presentation layer, Ajax allows web pages and, by extension, web applications, to change content dynamically without the need to reload the entire page.

#### MySQL

MySQL is the most popular Open Source Relational SQL Database Management System. MySQL is one of the best RDBMS being used for developing various web-based software applications. It is a very powerful program in its own right. It handles a large subset of the functionality of the most expensive and powerful database packages. MySQL uses a standard form of the well-known SQL data language. MySQL works on many operating systems and with many languages including Php, PERL, C, C++, JAVA etc.



#### Jquery

Jquery is a fast, small, and feature-rich JavaScript library. It makes things like HTML document traversal and manipulation, event handling, animation, and Ajax much simpler with an easy-to-use API that works across a multitude of browsers. With a combination of versatility and extensibility, jQuery has changed the way that millions of people write JavaScript.

The jQuery library contains the following features:

· HTML/DOM manipulation

· CSS manipulation

 $\cdot$  HTML event methods

#### Php

PHP is a recursive acronym for "PHP: Hypertext Preprocessor". The PHP Hypertext Preprocessor (PHP) is a programming language that allows web developers to create dynamic content that interacts with databases. PHP is basically used for developing web based software applications. It is a server side scripting language that is embedded in HTML. It is used to manage dynamic content, databases, session tracking, even build entire e-commerce sites. It is integrated with a number of popular databases, including MySQL, PostgreSQL, Oracle, Sybase, Informix, and Microsoft SQL Server. PHP is pleasingly zippy in its execution, especially when compiled as an Apache module on the Unix side. The MySQL server, once started, executes even very complex queries with huge result sets in record-setting time. It supports a large number of major protocols such as POP3, IMAP, and LDAP. PHP4 added support for Java and distributed object architectures (COM and CORBA), making n-tier development a possibility for the first time. performs system functions, i.e. from files on a system it can create, open, read, write, and close them. Using PHP, you can restrict users to access some pages of your website. It can encrypt data.



#### FileZilla

FileZilla is a free software, cross-platform FTP application, consisting of FileZilla Client and FileZilla Server. Client binaries are available for Windows, Linux, and map OS genuer binaries are available for Windows and path genuer and

and mac OS, server binaries are available for Windows only. Both server and client

support FTP and FTPS (FTP over SSL/TLS), while the client can in addition connect

to SFTP servers. Some features of FileZilla are :

- Transfer files using FTP and encrypted FTP such as FTPS (server and client) and SFTP.
- Support IPv6 which is the latest version of internet protocol
- Supports resume which means the file transfer process can be paused and continued.
- Drag and drop to download and upload.
- Configurable transfer speed limits to limit the speed transferring the files, which helps reduce error of transferring.
- Filename filters, users can filter only specific files that have the conditions they want.

#### Navicat

Navicat is a series of graphical database management and development software produced by Premium Soft Cyber Tech Ltd for MySQL, MariaDB, MongoDB, Oracle, SQLite and Microsoft SQL Server. It has an Explorer-like graphical user interface and supports multiple database connections for local and remote databases.

Its design is made to meet the needs of a variety of audiences, from database administrators and programmers to various businesses/companies that serve clients and share information with partners.



# **INTERNSHIP TIMELINE**

# January

Date	Task
11 -18	SFA training
18-25	Remove console logs and errors from sales app
27- 5 feb	Make changes to UI and learn basic laravel concepts

## February

Date	Task
7-16	Create nursing home data edit/delete functionality for admin
17 -19	Code refactoring and resolving validation issues
21	SRS documentation for SRC Dump functionality
21-25	Create SRC dump functionality for admin
28	Create Migration documentation for SRC dump functionality
28	Create SRS documentation for Setting Doctor Flow in CRM Module
28- 3 march	Create Setting Doctor Flow in CRM module



#### March

Date	Task							
4 -5	Username modification in DCRS module							
7	Create SRS documentation for printer bulk upload							
8 -11	Create printer bulk upload functionality							
14	Unit testing printer bulk upload functionality							
14	Migration documentation for printer bulk upload							
15-17	Create MTP edit mode functionality							
17	Unit testing MTP edit mode functionality							
19 -28	adding multiple division access for employee management in organogram							
29-30	Add city and state for search in edit nursing home functionality and unit testing							
31	Create SRS document for institution bulk upload							

# April

Date	Task
1-5	Create Institution bulk upload functionality
5	Create migration document for Institution bulk upload functionality
6	Create SRS document for NRV bulk upload



6-13	Create nrv bulk upload functionality
14 -15	Create migration document and unit testing for nrv bulk upload functionality
18	go through the functionality of hospital/institution and list down the pages that are used in that module
19	Create SRS document for Bulk Upload for Territory Rename
20-25	Create bulk upload for territory rename
26-27	Create migration document and unit testing for Territory renaming bulk upload functionality
27	Create SRS document for Leave extract report
27- 2 may	Create Leave extract report functionality

## May

Date	Task
2	Create migration document for leave extract report functionality
4-5	Create competitor master upload functionality
6	Create migration document and unit testing competitor master upload functionality
7	Create SRS document for Information update bulk upload functionality.
7-11	Create Information update bulk upload functionality



12	Create migration document and unit testing for information update bulk upload
16 -26	Create customer sharing feature in customer reallocation
26	Create SRS Document, migration document and unit testing for customer reallocation
27-31	Resolve issues of failed test cases after testing



# **OVERALL EXPERIENCE AT AIPL**

My Internship Period of Five months has been amazing which taught me a lot about the Information Technology industry. Last six months in this Company have been truly an amazing and great experience to work in such a well maintained, disciplined and reputed workspace. This was my step into Corporate Life. It was a completely new environment where I first encountered the transaction between student life and industry life with new roles and responsibilities. The work environment is so casual & friendly that it feels so comfortable. I made many new friends here who have helped me with many technology related doubts as well as industrial doubts.

I was always curious about how the actual project development takes place which I got to experience here. Also learnt that learning and keeping ourselves up-to-date with new technologies is as important as working on any technology. As my internship draws to a close and I reflect back on all I have learned, I realize what an excellent experience this has been. I gathered much knowledge in the classroom, but a hands-on approach has been invaluable. It has served as a beneficial ending to my formal education.

In my opinion, the best way to learn is by doing. I am truly grateful for this opportunity. I know this will help when looking for jobs and needing references. We all know that practical experience is the best, and internships give students that hands-on experience they need. I feel that quality internships are essential to develop key skills that you can't get in a classroom. Skills such as multitasking, task management, communicating, learning to deal with diversity, and dealing with deadlines are different when you are working for someone else. It is amazing to see how people from different regions stay as one family and work together.

Appreciation is what it takes for keeping us motivated and I was constantly being appreciated for completing the task which was assigned to me.

The biggest skill that was enhanced during the internship was the ability to adapt and learn. This internship has given me insights into the software world and how things actually work in the industry. The internship has been very technical and has improved my technical knowledge tremendously. I got a chance to communicate with professionals



who motivated me to achieve a better understanding and knowledge of the domain, technology as well as industry related environment.

To conclude, this internship has inspired me to pursue a career in the field of software development technology and to excel in it. It was a great learning experience and I consider myself honored for being a part of Anant Infomedia Pvt. Ltd.



# REFERENCES

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https://www.youtube.com/

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https://www.php.net/manual



