# INTERNSHIP REPORT PRIME INDIA INSURANCE BROKERS PVT LTD

A -602, Marathon NextGen Innova Level 6,
Ganpatrao kadam marg.

Lower parel Mumbai -400013

An Internship Report

for Course Code and Course Title: Credits:

Submitted in partial fulfilment of Bachelor's Degree (IMBA)

Ву

#### **SOHAN NILESH KAMAT**

Seat Number: 2141

PRN:202100253

Under the Mentorship of

Prof. K. G. Sankaranarayanan

Goa Business School

Integrated Masters in Business Administration



**GOA UNIVERSITY** 

DATE: JULY 2024

Examined By:

### **DECLARATION BY STUDENT**

I hereby declare that the data presented in this Internship Report titled "PRIME INDIA INSURANCE COMPANY" is based on the results of investigations carried out by me in the Integrated Masters in Business Administration) at the Goa Business School, Goa University, under the mentorship. Prof. K. G. Sankaranarayananof and the same has not been submitted elsewhere for the award of a degree or diploma by me. Further, I understand that Goa University or its authorities will not be responsible for the correctness of observations or other findings given in this internship report.

I hereby authorize the University authorities to upload this dissertation on the dissertation repository or anywhere else as the UGC regulations demand and make it available to anyone as needed.

**SOHAN NILESH KAMAT** 

Seat number 2141

Date:

Place: Goa University

## **COMPLETION CERTIFICATE**

This is to certify that the internship report "PRIME INDIA INSURANCE COMPANY" is a bonafide work carried out by Mr .SOHAN .N. KAMAT under my mentorship in partial fulfilment of the requirements for the award of the degree (Bachelors in Business Administration, BBA) in the discipline Integrated Masters in Business Administration at the Goa Business School, Goa University.

Prof. K. G. Sankaranarayanan

INTERNSHIP CIRTIFICATE



A-602. Marathon NextGen Innova. Level 6, Ganpatrao Kadam Marg, Lower Parel, Mumbai - 400 013. Tel.: + 91-022-48818445-50

Email: info@primeindia.co.in Website: www.primeindia.co.in

# **Certificate of Training**

This is to certify that Mr. Sohan N. Kamat, has successfully completed internship from 8<sup>th</sup> May 2024 to 8th July 2024

During the period of his internship programme with us, he had been exposed to different processes of general insurance sales and services and was found diligent and hardworking

We wish him every success in his life and career.

For, Prime India Insurance Brokers Pvt. Ltd.

Pushkaraj Shete

**CEO** and Principal Officer



CONTENTS				
CHAPTER	PARTICULARS	Page Numbers		
	Internship Certificate	1		
	Acknowledgments	2		
	Executive Summary	3		
1	Organisation	4-10		
2	Sections within the organisation			
3	Task	11-13		
4	Learning	13-15		
5	chalanges			



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**CEO** and Principal Officer



#### **ACKNOWLEDGMENTS**

Apart from my efforts, the success of any internship depends largely on the encouragement of many others. I take this opportunity to express my gratitude to the individuals who have been instrumental in the successful completion of this internship.

I would like to extend my greatest appreciation to my supervisors. Their tremendous support, encouragement and motivation every time has been invaluable for me. During these two months, I have also collaborated with many colleagues for whom I have great regard, and I wish to extend my warm thanks to all those who have helped me with my work.

I would also like to thank other individuals whose direct and indirect support helped me to complete my internship, without their support it would not have been possible.

Nevertheless, I thank Prof. K.G. Sankarnarayan (PD), Prof. Kevin Dsouza, Ma'am Albino, Dr. Poonam Sadekar, Ms. Sujal Naik, Mr. Sadanand Gaonkar and Dr. Paresh Lingadkar for assisting me to get into the financial background and preparing me for the training.

Moreover, I also thank the administrative staff of IMBA; Ms. Shilpa Shirodkar, Mr. Kishor Nagvekar, Mr. Naresh Salgaonkar and Mr. Sarvesh Vaigankar for their extensive support.

#### **SUMMERY**

The most rewarding part of my internship was working in the insurance company as a broker

And learning new things and taking a expirence In other state how the daily routine works in there daily life of every employee .I was ready to face any situation if it comes to me at any time.

I met new people and made new friends ,there was no problem in communicating with them they were friendly with me while talking. The most common languages was Marathi ,Hindi and English.

It took me time to settle in the new surrounding but I managed to do it. While going to the office It to a much time due to the local traffic. By meeting new people in my office they helped me in every situation if I was confusied.

The main thing I learned from the internship was taking patience while doing my job. Also my internship thought me time

management, communication, skills, cyberknowledge, etc. My daily routine was to mange the time not wasting it in the working hours.

The training enhanced my practical knowledge. Most importantly, I am oriented to the industrial scenario and its many challenges and subtleties

### **ORGANISATION**

#### PRIME INDIA INSURANCE BROKERS PRIVATE LIMITED

Prime India Insurance Brokers Private Limited is a Private incorporated on 25 May 2012. It is classified as Non-government company and is registered at Registrar of Companies, ROC Mumbai. Its authorized share capital is Rs. 7,500,000 and its paid up capital is Rs. 7,500,000. It is inolved in Insurance and pension funding, except compulsory social security.

Prime India Insurance Brokers Private Limited's Annual General Meeting (AGM) was last held on N/A and as per records from Ministry of Corporate Affairs (MCA), its balance sheet was last filed on 31 March 2023.

Directors of Prime India Insurance Brokers Private Limited are Surajkumar Omprakash Saraogi and Pushkaraj Vilas Shete.

Prime India Insurance Brokers Private Limited's Corporate Identification Number is (CIN) U66000MH2012PTC231498 and its registration number is 231498. Its Email address is info@primeindia.co.in and its registered address is A 602, 6th Level, ,MarathonNextGen Innova, G.K.Marg, Lower Parel (West), MUMBAI - 4 00 013, Mumbai, Maharashtra, India - 400013.

Current status of Prime India Insurance Brokers Private Limited is - Active.

[3:07 PM, 7/10/2024] +91 90226 76658: Company Details

CIN

U66000MH2012PTC231498

Company Name

PRIME INDIA INSURANCE BROKERS PRIVATE LIMITED

Company Status

Active

RoC

**ROC** Mumbai

Registration Number

231498

Company Category

Company limited by shares

Company Sub Category

Non-government company

Class of Company

Private

Date of Incorporation

25 May 2012

Age of Company 12 years, 1 month, 16 days Activity Insurance and pension funding, except compulsory social security. Click here to see other companies involved in same activity. **Number of Members Previous Names** Login to view previous names **Previous CINS** Login to view previous cins Share Capital & Number of Employees **Authorised Capital** ₹7,500,000 Paid up capital ₹7,500,000 Number of Employees Login to view Listing and Annual Compliance Details Listing status Unlisted Date of Last Annual General Meeting N/A

Date of Latest Balance Sheet 31 March 2023 Financial Report Balance Sheet Paid-up Capital Reserves & Surplus Long Term Borrowings **Short Term Borrowings** Trade Payables **Current Investments** Inventories Trade Receivables Cash and Bank Balances Profit & Loss Total Revenue (Turnover) **Total Expenses** Employee Benefit Expenses **Finance Costs** Depriciation Profit Before Tax Profit After Tax Click here to view all available financial documents and regulatory filings of PRIME INDIA INSURANCE BROKERS PRIVATE LIMITED

**Contact Details** 

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A 602, 6th Level, ,MarathonNextGen Innova, G.K.Marg, Lower Parel (West), MUMBAI - 4 00 013, Mumbai, Maharashtra, India - 400013

[3:08 PM, 7/10/2024] +91 90226 76658: Director Details

DIN Director Name Designation Appointment Date

00004498

SURAJKUMAR OMPRAKASH SARAOGI

Director

27 September 2017

View other directorships

03392564

**PUSHKARAJ VILAS SHETE** 

Managing Director

o1 October 2018

View other directorships

Past Director Details

DIN Director Name Designation Appointment Date Cessation Date

Login to view past directors.

Companies with Similar Address

CIN

Address

U22222MH2012PTC230915

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[3:09 PM, 7/10/2024] +91 90226 76658: Prosecution Details

S.No. Defaulting Entities Court Name Prosecution Section Date Of Order Status No prosecutions found

Charges/Borrowing Details

Charge ID Creation Date Modification Date Closure Date Assets Under Charge Amount Charge Holder

No charges found

Establishments Details

Establishment Name City Pincode Address

No establishments found

\*Industry classification is derived from National Industrial Classification. If the company has changed line of business without intimating the Registrar or is a diversified business, classification may be different. We make no warranties about accuracy of industrial classification.

#### **Update Information**

We are adding and updating information about hundreds of thousands of companies every day, and periodically add companies to the queue for being updated. You can ask for a company to be added to the front of the queue for updating, especially useful if the address, directors, or other critical information has changed. Just click on the 'Update Information' button below to start the process.

#### TASK HANDELD

#### All insurance company names

Sr .No.	Life insurance company in india	Solvency Ratio	Claim Ratio
1	Aditya sun birla life insurance company	1.70%	98.12%
2	Bandhan life insurance company	3.33%	99.40%
3	Ageas fedral life insurance	3.10%	96.06%
4	Aviva life insurance	1.80%	98.75%
5	Bajaj aliance life insurance	5.20%	99.05%
6	Canara HSBC OBC life insurance	2.70%	99.00%
7	Edelweiss Tokyo life insurance	2.10%	99.20%
8	Future generialindia life insurance	2%	95.04%
9	HDFC Life insurance	2%	99.39%
10	ICICI Prudential Life insurance	2%	95.28%
11	India first Life insurance	2%	97.04%
12	Kotak mahindra life insurance	2.80%	98.25%
13	Life insurance coperation	1.80%	98.52%
14	Max life insurance	1.90%	99.51%
15	PNB Metlifeindia insurance	1.90%	99.06%
16	Pranmarica life insurance limited	4.10%	98.80%
17	Relience Nippon life Insurance	2.30%	98.58%
18	Sahar india life insurance	0	1.07%
19	Sbi life insurance	2.20%	97.05%
20	Shriram life insuranse	2.10%	97.40%
21	Star union Dai -Chi life insurance	2.20%	96.70%
22	TATA AIA Life insurance	1.80%	99.01%

Sr. No.	Genral insurance	Solvency Ratio	Claim Ratio
1	Aditya Birla General insurance	1.73%	99.01%
	Acko General Insurance	2.75%	98.68%
2	Bharti Axa General Imsurance	1.88%	97.96%
3	Chola mandalam MS Genral insurance	2.06%	87.50%
4	Digit Genral insurance	1.89%	96.83%
5	EdelwiessGenral insurance	1.80%	97.80%
	HDFC Ergo General Insurance	1.70%	98.59%
6	Future Generali India General Insurance	1.60%	94.98
7	IFFCO Tokio General Insurance	1.70%	90.65%
8	Kotak Mahindra General Insurance	2.20%	97.61%
9	Liberty General Insurance	3%	97.46%
10	ManipalCigna Health Insurance	1.50%	99.96%
11	Niva Bupa Health Insurance	1.70%	99.99%
13	Navi General Insurance	2.60%	95.13%
	National General Insurance	0.30%	91.31%
	ICICI Lombard General Insurance	2.50%	98.53%
14	New India Assurance General Insurance	1.80%	90.73%
15	Oriental General Insurance	0.60%	91.62%
16	Raheja QBE General Insurance	1.90%	97.30%
17	Reliance General Insurance	1.50%	87.50%
18	Royal Sundaram General Insurance	2.10%	96.17%
19	SBI General Insurance	1.80%	96.47%
20	Shriram General Insurance	4.60%	86.86%
21	Star Health and Allied Insurance Co Ltd.	2%	99.21%
22	Tata AIG General Insurance	3.90%	95.46%
23	United India General Insurance	0.20%	91.10%
24	Universal Sompo General Insurance	1.70%	87.80%

# LEARNING AND CHALANGES

COMUNICATION SKILLS
TIME MANAGEMENT
HARDWORKIG
UNDERSTANDING POLICY
IMPROVEMENT IN COMPUTER SKILLS
CALCULATIONS
ACHIEVING GOALS













